



A dozen reasons to love Betrimex
FOR THE COMMUNITY, WE GROW



From coconut, we made our story

Ben Tre Import and Export Joint Stock Corporation (Betrimex) has been established since 1976, undergoing a journey with more than 40 years of formation and development, Betrimex has marked steady advances in its own position as the leading entity in manufacturing and exporting coconut. Our main products are coconut water, coconut milk, coconut oil, coconut cooking cream, desiccated coconut. All of them get global certificates such as: ORGANIC NOP/EU/ACO/KOREA/JAS, FDA, BRC, HALAL, KOSHER, BSCI and have been exported to more than 40 countries. We also execute OBL and OEM service.



Betrimex seek to create and promote

Environmental sustainability: We commit to protect the environment through the coconut farming and producing.

Trusting partner: We commit to be a trusting partner to accompany and to share the benefit with others.

For the farmers: We fully commit to guarantee farmers' benefit and improve farmers' life as well as increase Vietnam coconut's value.

BETRIMEX

Inspired coconut journey



Well-qualified raw material area

Each coconut is strictly selected in Ben Tre, the land of the best coconut in Vietnam.

01

Farmers' dedication

Every coconut tree is dedicated care from hearts of the coconut farmers.

02

Leading technology

The greatest nutrition the purest natural value maintained offer production.

03

A gift of Mother Nature

Fine selection of coconut taste for your beloved.

04

01

Well-qualified raw material area

100% Natural

Only wind, sunshine and raindrop can touch our fruit, and the farmers hand that picks them, we try to honor this as much as we can.

Raw material is carefully chosen from the best coconut, completely from Ben Tre, the most famous land of coconut which accumulate 40% of the whole coconut area in Vietnam.



Thanks to the greater land condition than other countries in the world, located at the end of Mekong river downstream and purified by Cuu Long rivers (brackish water), Ben Tre coconut farming land is the alluvium land full of humus and good bacteria. For this reason, the average productivity of Ben Tre reaches to 1.9 tons copra/hectare, which is higher than the average rate of APCC. Oil concentrate in Ben Tre coconut is more than 65%. Moreover, the coconut water is pretty sweet (brix = 7% - 9%), so it's highly favored.

*APCC only reaches 0.9 tons copra/hectares. Philippines, Indonesia (0.85 tons), India (1.1 tons).



02

Farmers' dedication

Organic coconut plantation is like laying a foundation stone for future local's prosperity.

We are well aware that organic material is considered as the better future of the hard- working farmers. Recognizing the local people's love with Ben Tre, Betrimex carries out the organic cultivation program to protect the environment and land ecosystem, to love the coconut land as the farmers' love.

This is also the first organic coconut area in Vietnam, certified by Control Union and Doalnara Certified Organic Korea LLC.



From this land, best-qualified organic coconuts have been growing. To accompany with the farmers and to help them have a better understanding on organic agricultural benefits, Betrimex has conducted the following policies:

- 1 / Training organic cultivation to support farmers twice a year.
- 2 / Providing consultancy and guidance for farmers to choose the agricultural materials following the organic standards.
- 3 / Buying price for organic coconut increases 5% to 10% compare with ordinary coconut.

Besides, Betrimex invest in modern waste and sewage treatment system at the production factory, strictly implement environmental protection policies (especially land environment) during the process of building and developing organic coconut area.

Leading Technology makes perfect products

The modern operation system produces high quality products.

Coconut water and coconut milk factory:

Thanh Thanh Cong factory has an area of 7.5 hectares with the capacity of 46 million liters per year. The technological line was imported from Tetra Pak, Sweden which uses **direct UHT technology** – processing product at high temperature in a short time (140 - 144°C/4s), preserving the nutrients and fresh flavor of Ben Tre coconuts.

The factory has been certified FSSC 22000, BRC, FDA, HALAL, KOSHER, USDA - NOP, EU - ORGANIC, BSCI, ISO 14001:2005, OHSAS 18001:2007.



Extra/Virgin coconut oil factory:

Located in Phong Nam Industrial Zone, this factory has an area of 5.3 hectares with the capacity of 3,000 tons per year produced **cold pressed-centrifuge extracted technology**.

Desiccated coconut factory:

Mo Cay factory has an area of 1.27 hectares with the capacity of 50 tons per day. The production process in the factory is strictly compliance with the hygiene and food safety standard.

The factory has been certified FSSC 22000, FDA, USDA - NOP, EU - ORGANIC, KOSHER, HALAL.

Environment protecting commitment:

Betrimex has invested a modern garbage and wastewater disposal system in its facilities, and strictly followed environment protecting policies (especially earth environment) while they are building and developing the organic coconut material area.



03

Leading Technology makes perfect products

Each formula needs to have a right balance of flavors and the very best of ingredients to give it the seal of quality approval.

Guarantee amazing nutritious value and bring to you the refined value from the nature. Locating inside the Thanh Thanh Cong factory, our research laboratory system has **ISO 17025 standard** (assessed and awarded by Bureau of Accreditation); the laboratory is equipped with modern facilities as well as top-world materials to satisfy the strictest standards (EU, USA, Japan, etc.).

All resources of R&D department aim to diversify the products with flexibility and suitability to satisfy each customer's needs.

Currently, Betrimex is highly appreciated by many major partners in the industry in supplying **OBL and OEM service**.



COCONUT WATER ORIGINAL



Original
Coconut Water
1000 ml

Organic
Coconut Water
1000 ml

Pure
Coconut Water
1000 ml



Original
Coconut Water
330 ml

Organic
Coconut Water
330 ml

Pure
Coconut Water
330 ml

COCONUT WATER JUICE



Coconut Water
Citrus
330 ml

Coconut Water
Lotus Seed
330 ml

Coconut Water
Pineapple
330 ml

VIRGIN COCONUT OIL



Virgin organic
coconut oil 100%

Virgin
coconut oil 100%



Original
Coconut Milk
1000 ml

Coffee Flavored
Coconut Milk
1000 ml

Matcha Flavored
Coconut Milk
1000 ml

Chocolate Flavored
Coconut Milk
1000 ml

READY TO DRINK COCONUT MILK



Original
Coconut Milk
330 ml

Coffee Flavored
Coconut Milk
330 ml

Matcha Flavored
Coconut Milk
330 ml

Chocolate Flavored
Coconut Milk
330 ml



Conventional
Coconut Milk
(Tetra Pak) 1000 ml

Organic
Coconut Milk
(Tetra Pak) 1000 ml

GREAT FOR COOKING COCONUT MILK



Conventional
Coconut Milk
(Can) 400ml

Organic
Coconut Milk
(Can) 400ml

DESICCATED COCONUT HIGH FAT



Fine grade

Medium grade

Betrimex's products have presented to more than **40 countries** in the world.



SINGAPORE **UNITED STATES** **CHINA** **HONG KONG** **GERMANY** **RUSSIA** **MAURITIUS** **LEBANON** **SLOVAKIA** **VIETNAM** **BELGIUM**
UNITED KINGDOM **RUSSIA** **MAURITIUS** **LEBANON** **SLOVAKIA** **VIETNAM** **BELGIUM**
JAPAN **AUSTRALIA** **NEW ZEALAND** **POLAND** **CZECH-REPUBLIC** **ITALIA** **ISRAEL** **UKRAINE**

FOR THE COMMUNITY
WE GROW










PACKAGED ORIGINAL COCONUT WATER

COCONUT WATER: NATURAL FRESHMENT
- NUTRITIOUS ENJOYMENT

Coconut Water Original
Organic Coconut Water
Pure Coconut Water

-  Non-GMOs, No preservatives
-  Never from concentrate
-  Rich in Potassium and totally cholesterol free
-  Vegan friendly and totally gluten-free
-  Natural hydration – Electrolyte drink

CERTIFIED STANDARD

KOSHER, HALAL, FSSC 22000, BRC, FDA,
BSCI, ISO 14001, OHSAS 18001,
ORGANIC NOP / EU / ACO / JAS / KOREA

Size
330ml, 1000ml



Original Organic Pure



100% made from original
pure Ben Tre coconut water.





PACKAGED COCONUT WATER WITH JUICE

COCONUT WATER: NATURAL FRESHMENT
- NUTRITIOUS ENJOYMENT

Coconut water with citrus juice
Coconut water with Pineapple juice
Coconut water with Lotus seed flavor



Non-GMOs, No preservatives



Never from concentrate



Rich in Potassium and totally cholesterol free



Vegan friendly and totally gluten-free



Natural hydration – Electrolyte drink

CERTIFIED STANDARD

KOSHER, HALAL, FSSC 22000, BRC, FDA,
BSCI, ISO 14001, OHSAS 18001

Size

330ml, 1000ml



Citrus

Lotus seed

Pineapple





PACKAGED COCONUT MILK DRINK

COCONUT MILK DRINK: NATURAL FRESHMENT
- NUTRITIOUS ENJOYMENT

Original coconut milk
Matcha flavored coconut milk
Coffee flavored coconut milk
Chocolate flavored coconut milk



Non-GMOs, No preservatives



Cholesterol, Gluten and totally Dairy free



Contains Lauric Acid and natural minerals
K, Na, Ca, Mg, P



Ideal Alternative to Dairy Milk

CERTIFIED STANDARD

KOSHER, HALAL, FSSC 22000, BRC, FDA,
BSCI, ISO 14001, OHSAS 18001

Size

330ml, 1000ml



Original Matcha Chocolate Coffee



Original Matcha Chocolate Coffee









PREMIUM QUALITY COCONUT MILK

GREAT FOR COOKING

Conventional coconut milk
Organic coconut milk

-  Non-GMOs, No preservatives
-  Totally gluten and dairy free
-  Full of goodness and naturally free of cholesterol
-  Vegan friendly

CERTIFIED STANDARD

KOSHER, HALAL, FSSC 22000, BRC,
FDA, BSCI, ISO 14001, OHSAS 18001

Size
400ml, 1000ml



Conventional

Organic









EXTRA VIRGIN COCONUT OIL

*COLD-PRESSED AND CENTRIFUGED
TECHNOLOGY FROM SWEDEN*

- Extra virgin coconut oil 100%
- Extra virgin organic coconut oil 100%

-  Non-GMOs, No preservatives
-  Purely and simply, nothing added ever
-  Vegan friendly
-  No Parabens

CERTIFIED STANDARD

TCVN, IFS (KO LOGO), HALAL,
KOSHER, Organic EU, NOP

Size
250ml, 500ml, 1000ml



Virgin coconut oil produced reaches the APCC standard in the field of cosmetic and pharmacy.





DESDICATED COCONUT HIGH FAT

100% MADE FROM BEN TRE COCONUT MEAT



Non-GMOs, No preservatives



Totally gluten and dairy free



Purely and simply, nothing added ever



Vegan friendly

CERTIFIED STANDARD

FDA, KOSHER, HALAL,
ORGANIC, FSSC 22000

Size

5kg, 7kg, 8kg, 9kg, 11.34kg, 22.68kg,
25kg, 35kg, 45kg, 50kg ...



Fine grade



Medium grade





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